

Hon. Daniel J. Schubert

Objective: Skilled fundraising, operations, & human resource expert with decades of leadership experience in the public, private, and non-profit sectors. Seeking to help the National Alliance on Mental Illness develop the financial resources and operational capabilities necessary to become one of the most impactful organizations in America.

NON-PROFIT SECTOR EXPERIENCE & ACCOMPLISHMENTS

National Alliance on Mental Illness- Mercer County, NJ

June 2015-June 2019

President (2018-2019)

- Chaired 4 annual mental health awareness and advocacy walks, raising \$600K for NAMI programs and services.
- 2019 Recipient of the NAMI Pillar Award- the organization's highest honor celebrating lifetime contribution.

New Jersey Leadership Program (NJLP)

March 2016-December 2020

Member, Advisory Committee

- Advised Executive Board on strategies to increase political engagement among South Asian Americans, an underrepresented constituency in Central New Jersey.
- Served as a keynote speaker to the 2017, 2018, & 2019 Summer Fellowship Program participants.

Thea's Star of Hope

May 2017-December 2020

Director, Board of Directors

- Elected to lead community outreach efforts in support of the organization's mission to fund clinical trials for pediatric cancer treatments in partnership with the Children's Hospital of Philadelphia (CHOP).
- Lead fundraiser for the organization's annual Run for Hope Half Marathon

Ability Tree New Jersey

January 2015-December 2020

Team Member

- Active volunteer and organizer of local events to provide recreation, education, support, and training to individuals and families with physical and intellectual disabilities.

PUBLIC SECTOR EXPERIENCE & ACCOMPLISHMENTS

Township of Robbinsville, NJ

November 2015-December 2020

Township Councilman

- Enacted an affordable housing plan to increase access to high-quality housing in Robbinsville for low-income families.
- Honored by American Legion Post 530 for actions in support of local veterans and their families.
- Delivered 4 consecutive tax decreases off \$20MM annual budgets while improving the quality and scope of public services.
- Earned 70% of the vote during re-election campaign in 2019.
- *Proficient in public finance, the legislative process, and constituent service.*

United States Commission on Civil Rights, Washington, DC

September 2017-December 2020

Member, New Jersey State Advisory Committee

- Appointed to conduct reviews and produce reports and recommendations concerning local civil rights issues for the United States Commission on Civil Rights. Commission work focused on NJ professional license requirements for convicts.

Township of Robbinsville, NJ

January 2015 – December 2016

Mayor's Representative, Planning Board

- Reviewed and approved residential and commercial development proposals while striking a delicate balance between economic development, land preservation, and environmental protection.
- *Proficient in public project planning, technical review, and Planning and Zoning rules & regulations.*

Township of Robbinsville, NJ

May 2012 – February 2015

Chairman, Economic Development Advisory Committee

- Created marketing materials used to successfully entice Amazon, McKesson, and other Fortune 100 companies to open world-class distribution centers in Robbinsville.
- Launched an annual award ceremony to honor local business leaders with strong records of community service.

PRIVATE SECTOR EXPERIENCE & ACCOMPLISHMENTS

National Association of Wholesaler-Distributors (NAW)

Washington, DC

January 2021-Present

NAW is the national trade association representing the American distribution industry and its 30,000 employers, 6 million workers, and \$6 trillion in annual U.S. economic activity.

Chief Business Development Officer

January 2021-Present

- Executive leader responsible for the development and execution of strategic plans to support organizational growth.

McMaster-Carr

Robbinsville, New Jersey

July 2008-December 2020

McMaster-Carr is the largest privately held industrial supply company in the United States.

Director of Human Resources

January 2020-January 2021

- Promoted to serve as the head of the Human Resources division for a 500-employee distribution center.
- Developed and executed comprehensive COVID-19 safety and testing program for a full-scale distribution center.

Regional Human Resources Manager

September 2017-January 2020

- Responsible for performance management, diversity & inclusion, risk mitigation, compensation strategy, and compliance.
- Lead developer and content generator of company's online repository of company Human Resource knowledge.

Regional Distribution Center Operations Manager

July 2015-September 2017

- Managed McMaster-Carr's warehouse operations; responsible for 3 department heads, 8 frontline supervisors, and 75 individual contributors.
- Achieved the best quality, efficiency, and safety results out of the company's five distribution centers for all of 2016.
- Reduced annual operating costs by \$650,000 through process improvement and technological investment.

Regional Sales Operations Manager

February 2013 – July 2015

- Promoted to manage McMaster-Carr's customer contact centers and text order processing departments; responsible for 3 department heads, 15 frontline supervisors, and 110 individual contributors.
- Established and consistently achieved aggressive operating standards and customer satisfaction benchmarks.
- Created the company's Customer Correspondence Guidelines, influencing the quality of 3000+ interactions each day.

Managerial Roles of Increasing Responsibility in Sales, Finance, & Distribution July 2008-February 2013

Dean Scontras for United States Congress

Finance & Political Director- Portland, Maine

May 2007 – July 2008

- Designed the campaign's financial plan and executed a \$300,000 fundraising campaign incorporating major donor prospecting, direct mail & web-based solicitation, and event planning.
- Directed the campaign's internal and external communication programs utilizing a \$120,000 paid media budget.

EDUCATION AND TRAINING

The University of Pennsylvania Fels School of Government

Master of Public Administration (MPA)

September 2016–May 2018

- Top Graduate of the Class of 2018, recipient of the 2018 Fels Academic Achievement Award.
- Applicable coursework in statistical analysis, program evaluation, public finance, and human resource management.

The University of Pennsylvania

Master of Science, Organizational Dynamics (MSOD)

September 2011–December 2014

- Applicable coursework in group & team dynamics, administrative decision-making, and leading service organizations.
- Earned additional graduate certificates in Organizational Leadership & Change Management.

The Wharton School of the University of Pennsylvania

Graduate Certificate, Finance & Accounting

January 2011 – August 2011

Bowdoin College

Bachelor of Arts (Cum Laude), Government & Legal Studies

September 2002 – May 2006

Oxford University

Intercollegiate Studies Institute Honors Fellow

August 2003